



Never Settle for Less.

→ OVERVIEW

Con-way Inc. (NYSE:CNW) is a \$5.3 billion freight transportation and logistics services company headquartered in Ann Arbor, Mich. A diversified transportation company, Con-way delivers industry-leading services through three primary operating companies:

- Con-way Freight
- Menlo Worldwide Logistics
- Con-way Truckload

These operating units provide high-performance, day-definite less-than-truckload, full truckload and multimodal freight transportation, as well as logistics, warehousing and supply chain management services and trailer manufacturing. Con-way and its subsidiaries operate from 500 locations across North America and in 20 countries.

→ CON-WAY — AT A GLANCE

- Con-way Freight — North America’s leading provider of fast, reliable less-than-truckload (LTL) service
- Menlo Worldwide Logistics — International supply chain leader in design, implementation and management of supply chain solutions around the globe
- Con-way Truckload — Industry-leading full truckload transportation provider with superior on-time service and capacity performance across Mexico, the United States and Canada
- 28,500 highly trained professionals committed to delivering the highest levels of service to ensure customers’ success

→ KEY EXECUTIVES

**Douglas Stotlar**

President and Chief Executive Officer

**Greg Lehmkuhl**

EVP and President, Con-way Freight

**Robert Bianco**

EVP and President, Menlo Worldwide Logistics

**Herb Schmidt**

EVP and President, Con-way Truckload

**Stephen Bruffett**

EVP and Chief Financial Officer

**Stephen Krull**

EVP, General Counsel and Secretary

**Leslie Lundberg**

SVP, Human Resources

**Patrick Fossenier**

VP, Investor Relations

**Randy Mullett**

VP, Government Relations



→ VISION STATEMENT

At Con-way, our employees are our greatest competitive advantage. By focusing on our values, we will realize the vision of making Con-way our clients’ greatest competitive advantage in global supply chain services.

→ GEOGRAPHIC SCOPE

Con-way Inc. and its subsidiaries operate from 500 locations in 20 countries across five continents: North America, Asia, Europe, South America and Australia.

→ FOUNDED

1929

→ EMPLOYEES

28,500

→ HEADQUARTERS

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→ GENERAL INQUIRIES

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